



Obligations of the **seller** / **buyer** according to the incoterms 2010

	Loading on vessel/airplane in port of export	Export customs declaration	Carriage to port of export	Unloading of truck in port of export	Loading costs in port of export	Carriage (Sea/Air) to port of import	Unloading costs in port of import	Loading on truck in port of import	Carriage to place of destination	Unloading costs at place of destination	Import customs declaration	Import taxes	Insurance
EXW	buyer	buyer	buyer	buyer	buyer	buyer	buyer	buyer	buyer	buyer	buyer	buyer	buyer
FCA**	seller	seller	seller	buyer	buyer	buyer	buyer	buyer	buyer	buyer	buyer	buyer	buyer
FAS*	seller	seller	seller	seller	buyer	buyer	buyer	buyer	buyer	buyer	buyer	buyer	buyer
FOB*	seller	seller	seller	seller	seller	buyer	buyer	buyer	buyer	buyer	buyer	buyer	buyer
CFR*	seller	seller	seller	seller	seller	seller	buyer	buyer	buyer	buyer	buyer	buyer	buyer
CIF*	seller	seller	seller	seller	seller	seller	buyer	buyer	buyer	buyer	buyer	buyer	seller
DAT	seller	seller	seller	seller	seller	seller	seller	buyer	buyer	buyer	buyer	buyer	buyer
DAP	seller	seller	seller	seller	seller	seller	seller	seller	seller	buyer	buyer	buyer	buyer
CPT	seller	seller	seller	seller	seller	seller	seller	seller	seller	seller	buyer	buyer	buyer
CIP	seller	seller	seller	seller	seller	seller	seller	seller	seller	seller	buyer	buyer	seller
DDP	seller	seller	seller	seller	seller	seller	seller	seller	seller	seller	seller	seller	buyer

* only applicable for sea freight

** only applicable with place